

AMERICAN BAPTIST HOMES  
ABHM Consolidated  
For the Three Months Ending Thursday, November 30, 2023

|  | November<br>2023    | August<br>2023      | Variance           |
|--|---------------------|---------------------|--------------------|
| <b>ASSETS</b>                                |                     |                     |                    |
| <b>CURRENT ASSETS</b>                        |                     |                     |                    |
| Cash - unrestricted                          | \$1,971,295         | \$3,225,429         | (\$1,254,134)      |
| Assets limited to use                        | 15,079,011          | 12,415,382          | 2,663,629          |
| Investments-Market Value                     | 13,805,734          | 19,577,809          | (5,772,075)        |
| Investments-Deferred Compensation            |                     |                     |                    |
| <b>TOTAL CASH &amp; INVESTMENTS</b>          | <b>30,856,040</b>   | <b>35,218,620</b>   | <b>(4,362,580)</b> |
| Receivables -net                             | 6,307,166           | 6,083,081           | 224,085            |
| Other current assets                         | 488,151             | 870,531             | (382,380)          |
| <b>TOTAL CURRENT ASSETS</b>                  | <b>37,651,357</b>   | <b>42,172,232</b>   | <b>(4,520,875)</b> |
| <b>PROPERTY &amp; EQUIPMENT</b>              |                     |                     |                    |
| Net Property & Equipment                     | 79,471,364          | 80,622,558          | (1,151,194)        |
| <b>Operating Right of Use Asset</b>          | <b>3,522,759</b>    | <b>3,522,759</b>    |                    |
| <b>OTHER ASSETS</b>                          |                     |                     |                    |
| Total other assets                           | 2,473,604           | 2,452,363           | 21,241             |
| <b>TOTAL ASSETS</b>                          | <b>123,119,084</b>  | <b>128,769,912</b>  | <b>(5,650,828)</b> |
| <b>LIABILITIES &amp; NET ASSETS</b>          |                     |                     |                    |
| <b>CURRENT LIABILITIES</b>                   |                     |                     |                    |
| Accounts Payable                             | 2,823,457           | 3,476,105           | (652,648)          |
| Payables - intercompany                      | 2,958,897           | 2,673,235           | 285,663            |
| Accrued expenses                             | 7,244,784           | 7,616,004           | (371,220)          |
| Current maturities of long-term obligations  | 2,987,171           | 2,987,171           |                    |
| Current Portion of Operating Lease Liability | 1,042,823           | 1,042,823           |                    |
| Line of credit payable                       |                     | 3,788,138           | (3,788,138)        |
| Other current liabilities                    | 131,032             | 125,239             | 5,793              |
| <b>TOTAL CURRENT LIABILITIES</b>             | <b>17,188,164</b>   | <b>21,708,715</b>   | <b>(4,520,551)</b> |
| <b>LONG-TERM DEBT</b>                        |                     |                     |                    |
| Mortgages & Notes                            | 1,121,007           | 1,160,868           | (39,861)           |
| Bond Issues                                  | 114,524,853         | 114,524,860         | (7)                |
| Operating Lease Liability                    | 2,479,936           | 2,479,936           |                    |
| <b>TOTAL LONG-TERM DEBT</b>                  | <b>118,125,796</b>  | <b>118,165,664</b>  | <b>(39,868)</b>    |
| <b>OTHER LIABILITIES</b>                     |                     |                     |                    |
| Deferred Revenue & refundable advances       | 49,644,238          | 48,316,039          | 1,328,199          |
| Other liabilities                            | 2,451,472           | 2,421,140           | 30,331             |
| <b>TOTAL OTHER LIABILITIES</b>               | <b>52,095,710</b>   | <b>50,737,179</b>   | <b>1,358,530</b>   |
| <b>TOTAL LIABILITIES</b>                     | <b>187,409,670</b>  | <b>190,611,558</b>  | <b>(3,201,889)</b> |
| <b>NET ASSETS</b>                            |                     |                     |                    |
| Unrestricted Net Assets                      | (62,312,485)        | (50,723,239)        | (11,589,247)       |
| Temp Restricted Net Assets                   | 199,446             | 199,371             | 75                 |
| Current Year Net Income/(Loss)               | (2,177,546)         | (11,317,778)        | 9,140,232          |
| <b>TOTAL NET ASSETS</b>                      | <b>(64,290,585)</b> | <b>(61,841,646)</b> | <b>(2,448,939)</b> |
| <b>TOTAL LIABILITIES &amp; NET ASSETS</b>    | <b>123,119,085</b>  | <b>128,769,912</b>  | <b>(5,650,828)</b> |

American Baptist Homes  
ABHM Budget Variance Report  
ABHM Consolidated  
For the Three Months Ending Thursday, November 30, 2023

|                                      | Actual           | November Budget   | Variance         | % Variance    | Actual            | YTD Budget         | Variance           | % Variance    |
|--------------------------------------|------------------|-------------------|------------------|---------------|-------------------|--------------------|--------------------|---------------|
| <b>OPERATING REVENUE</b>             |                  |                   |                  |               |                   |                    |                    |               |
| <b>RESIDENT CARE REVENUE</b>         |                  |                   |                  |               |                   |                    |                    |               |
| Independent Living                   | \$852,328        | \$846,617         | \$5,711          | -0.67%        | \$2,573,533       | \$2,539,852        | \$33,681           | -1.33%        |
| Assisted Living                      | 992,353          | 941,391           | 50,962           | -5.41%        | 2,792,350         | 2,823,837          | (31,487)           | 1.12%         |
| Assisted Living - Memory Support     | 352,773          | 425,880           | (73,107)         | 17.17%        | 1,188,615         | 1,268,772          | (80,157)           | 6.32%         |
| Skilled Care                         | 3,463,051        | 3,841,067         | (378,016)        | 9.84%         | 10,593,402        | 11,535,695         | (942,293)          | 8.17%         |
| Skilled Care - Memory Support        | 713,777          | 813,185           | (99,408)         | 12.22%        | 2,216,815         | 2,455,771          | (238,956)          | 9.73%         |
| Home Care                            | 19,616           | 50,978            | (31,362)         | 61.52%        | 61,134            | 150,097            | (88,963)           | 59.27%        |
| Crest Services                       | 1,468,436        | 1,564,060         | (95,624)         | 6.11%         | 4,394,232         | 4,739,887          | (345,655)          | 7.29%         |
| <b>TOTAL RESIDENT CARE REVENUE</b>   | <b>7,862,334</b> | <b>8,483,178</b>  | <b>(620,844)</b> | <b>7.32%</b>  | <b>23,820,081</b> | <b>25,513,911</b>  | <b>(1,693,830)</b> | <b>6.64%</b>  |
| <b>OTHER REVENUE</b>                 |                  |                   |                  |               |                   |                    |                    |               |
| Resident Ancillary Services          | 556,535          | 562,119           | (5,584)          | 0.99%         | 1,553,227         | 1,703,444          | (150,217)          | 8.82%         |
| IL Accomodation Fees                 | 61,171           | 48,750            | 12,421           | -25.48%       | 160,909           | 146,250            | 14,659             | -10.02%       |
| Management Fees                      | 469,431          | 466,108           | 3,323            | -0.71%        | 1,412,361         | 1,398,325          | 14,036             | -1.00%        |
| Other                                | 88,264           | 82,000            | 6,264            | -7.64%        | 257,488           | 245,837            | 11,651             | -4.74%        |
| <b>TOTAL OTHER REVENUE</b>           | <b>1,175,401</b> | <b>1,158,977</b>  | <b>16,424</b>    | <b>-1.42%</b> | <b>3,383,985</b>  | <b>3,493,856</b>   | <b>(109,871)</b>   | <b>3.14%</b>  |
| <b>DEDUCTIONS FROM REVENUE</b>       |                  |                   |                  |               |                   |                    |                    |               |
| Contractual Adjustments              | (156,310)        | (419,095)         | 262,785          | 62.70%        | (477,506)         | (1,258,524)        | 781,018            | 62.06%        |
| Charity Care                         | (9,444)          | (70)              | (9,374)          | -13391.43%    | (24,232)          | (242)              | (23,990)           | -9913.22%     |
| Life Care Write-offs                 | (41,518)         | (46,611)          | 5,093            | 10.93%        | (113,377)         | (140,709)          | 27,332             | 19.42%        |
| Incentive Discounts                  |                  | (6,333)           | 6,333            | 100.00%       |                   | (19,000)           | 19,000             | 100.00%       |
| Bad Debts                            | (27,200)         | (17,351)          | (9,849)          | -56.76%       | (81,600)          | (52,231)           | (29,369)           | -56.23%       |
| <b>TOTAL DEDUCTIONS FROM REVENUE</b> | <b>(234,472)</b> | <b>(489,460)</b>  | <b>254,988</b>   | <b>52.10%</b> | <b>(696,715)</b>  | <b>(1,470,706)</b> | <b>773,991</b>     | <b>52.63%</b> |
| <b>TOTAL OPERATING REVENUE</b>       | <b>8,803,263</b> | <b>9,152,695</b>  | <b>349,432</b>   | <b>3.82%</b>  | <b>26,507,351</b> | <b>27,537,061</b>  | <b>1,029,710</b>   | <b>3.74%</b>  |
| <b>OPERATING EXPENSES</b>            |                  |                   |                  |               |                   |                    |                    |               |
| Nursing                              | 2,780,078        | 2,660,178         | (119,900)        | -4.51%        | 8,585,399         | 8,040,771          | (544,628)          | -6.77%        |
| Ancillary Services                   | 254,827          | 298,835           | 44,008           | 14.73%        | 734,943           | 906,315            | 171,372            | 18.91%        |
| Crest Multi-Discipline Services      | 988,735          | 1,330,722         | 341,987          | 25.70%        | 3,053,607         | 3,386,309          | 332,702            | 9.82%         |
| Social Services                      | 81,467           | 93,859            | 12,392           | 13.20%        | 236,383           | 284,633            | 48,250             | 16.95%        |
| Activities                           | 129,769          | 157,120           | 27,351           | 17.41%        | 394,400           | 475,918            | 81,518             | 17.13%        |
| Pastoral Care                        | 27,206           | 31,717            | 4,511            | 14.22%        | 102,520           | 96,193             | (6,327)            | -6.58%        |
| Dietary                              | 823,718          | 820,801           | (2,917)          | -0.36%        | 2,397,116         | 2,486,174          | 89,058             | 3.58%         |
| Wellness                             | 30,913           | 23,340            | (7,573)          | -32.45%       | 83,182            | 70,731             | (12,451)           | -17.60%       |
| Housekeeping                         | 168,095          | 187,424           | 19,329           | 10.31%        | 492,005           | 567,581            | 75,576             | 13.32%        |
| Laundry                              | 52,641           | 55,660            | 3,019            | 5.42%         | 162,999           | 168,145            | 5,146              | 3.06%         |
| Maintenance                          | 483,710          | 560,187           | 76,477           | 13.65%        | 1,552,197         | 1,681,273          | 129,076            | 7.68%         |
| Property Related                     | 196,401          | 186,459           | (9,942)          | -5.33%        | 580,994           | 564,728            | (16,266)           | -2.88%        |
| Interest                             | 627,720          | 621,962           | (5,758)          | -0.93%        | 1,918,339         | 1,866,886          | (51,453)           | -2.76%        |
| Depreciation & Amortization          | 558,406          | 559,966           | 1,560            | 0.28%         | 1,675,218         | 1,679,898          | 4,680              | 0.28%         |
| General & Administrative             | 1,197,513        | 1,172,154         | (25,359)         | -2.16%        | 3,534,539         | 3,523,562          | (10,977)           | -0.31%        |
| Human Resources                      | 57,893           | 55,880            | (2,013)          | -3.60%        | 169,257           | 163,776            | (5,481)            | -3.35%        |
| Quality Assurance/Corp. Compliance   | 4,082            | 6,281             | 2,199            | 35.01%        | 12,588            | 13,870             | 1,282              | 9.24%         |
| Information Services                 | 44,866           | 60,472            | 15,606           | 25.81%        | 149,420           | 182,183            | 32,763             | 17.98%        |
| Finance/Accounting Services          | 87,044           | 104,221           | 17,177           | 16.48%        | 277,652           | 315,545            | 37,893             | 12.01%        |
| HUD                                  | 35,499           | 32,930            | (2,569)          | -7.80%        | 107,635           | 98,791             | (8,844)            | -8.95%        |
| Marketing                            | 100,569          | 81,461            | (19,108)         | -23.46%       | 261,567           | 244,494            | (17,073)           | -6.98%        |
| Development                          | 7,897            | 5,543             | (2,354)          | -42.47%       | 22,948            | 16,759             | (6,189)            | -36.93%       |
| Employee Benefits                    | 617,522          | 897,770           | 280,248          | 31.22%        | 2,306,469         | 2,643,316          | 336,847            | 12.74%        |
| <b>TOTAL OPERATING EXPENSE</b>       | <b>9,356,571</b> | <b>10,004,942</b> | <b>648,371</b>   | <b>6.48%</b>  | <b>28,811,377</b> | <b>29,477,851</b>  | <b>666,474</b>     | <b>2.26%</b>  |

|   |           |           |           |           |             |             |             |          |
|---|-----------|-----------|-----------|-----------|-------------|-------------|-------------|----------|
| OPERATING INCOME (LOSS)                 | (553,308) | (852,247) | (298,939) | 35.08%    | (2,304,026) | (1,940,790) | 363,236     | -18.72%  |
| NON-OPERATING REVENUE AND EXPENSE       |           |           |           |           |             |             |             |          |
| Investment Earnings                     | 822,814   | 64,617    | 758,197   | -1173.37% | (353,037)   | 193,850     | (546,887)   | 282.12%  |
| Contributions                           | 8,134     | 14,438    | (6,304)   | 43.66%    | 17,574      | 43,315      | (25,741)    | 59.43%   |
| Grant Revenue                           | 22,632    | 424,435   | (401,803) | 94.67%    | 461,942     | 913,222     | (451,280)   | 49.42%   |
| TOTAL NON-OPERATING REVENUE AND EXPENSE | 853,580   | 503,490   | 350,090   | -69.53%   | 126,479     | 1,150,387   | (1,023,908) | 89.01%   |
| NET INCOME/(LOSS)                       | 300,272   | (348,757) | (649,029) | 186.10%   | (2,177,547) | (790,403)   | 1,387,144   | -175.50% |







**American Baptist Homes of the Midwest  
Debt Service Coverage  
For the Three Months Ended November 30, 2023**

|  | YTD<br>Actual<br>11/30/2023 | YTD<br>Budget<br>11/30/2023 | Variance           | MTD<br>Actual<br>11/30/2023 | MTD<br>Budget<br>11/30/2023 | Variance           |
|--|-----------------------------|-----------------------------|--------------------|-----------------------------|-----------------------------|--------------------|
| <b>Increase/(Decrease) in Unrestricted Net Assets</b>      | (2,177,547)                 | (790,403)                   | <b>(1,387,144)</b> | 300,272                     | (348,757)                   | <b>649,029</b>     |
| <b>Deduct:</b>   |                             |                             |                    |                             |                             |                    |
| <u>Amortization of Accommodation and Nursing Fees</u>      |                             |                             |                    |                             |                             |                    |
| Amort-Accom Fees-I/L                                       | (160,909)                   | (146,250)                   | <b>(14,659)</b>    | (61,171)                    | (48,750)                    | <b>(12,421)</b>    |
| <u>(Gain) Loss on Disposal of Assets</u>                   |                             |                             |                    |                             |                             |                    |
| Gain/Loss on Sale of Assets                                | -                           | -                           | -                  | -                           | -                           | -                  |
| <u>Unrealized (Gains)/Losses</u>                           |                             |                             |                    |                             |                             |                    |
| Unrealized Gain/Loss on Investments                        | (2,768,664)                 | -                           | <b>(2,768,664)</b> | (1,200,719)                 | -                           | <b>(1,200,719)</b> |
| Change in Obligation to Provider Future Services           | -                           |                             |                    |                             |                             |                    |
| <b>Add:</b>  |                             |                             |                    |                             |                             |                    |
| <u>Interest Expense</u>                                    |                             |                             |                    |                             |                             |                    |
| Int Expense-Bond Issue and Loans                           | 1,852,525                   | 1,842,636                   | <b>9,889</b>       | 627,277                     | 614,212                     | <b>13,065</b>      |
| <u>Depreciation</u>  |                             |                             |                    |                             |                             |                    |
| Depreciation and Amortization                              | 1,677,218                   | 1,679,898                   | <b>(2,680)</b>     | 559,073                     | 559,966                     | <b>(893)</b>       |
| <b>Income Available for Debt Service - Operations Only</b> | <b>(1,577,376)</b>          | <b>2,585,881</b>            | <b>(4,163,257)</b> | <b>224,732</b>              | <b>776,671</b>              | <b>(551,939)</b>   |
| <b>Debt Service Coverage - Operations Only</b>             | <b>(0.59)</b>               | <b>0.97</b>                 |                    | <b>0.25</b>                 | <b>0.88</b>                 |                    |
| <b>Cash from Accommodation Fees, Net of Refunds</b>        |                             |                             |                    |                             |                             |                    |
| Elm Crest  | -                           | -                           | -                  | -                           | -                           | -                  |
| Thorne Crest   | 149,811                     | 60,000                      | <b>89,811</b>      | 36,467                      | 20,000                      | <b>16,467</b>      |
| Trail Ridge  | 235,354                     | 175,000                     | <b>60,354</b>      | 226,354                     | 58,333                      | <b>168,020</b>     |
| Tudor Oaks   | 943,833                     | 150,000                     | <b>793,833</b>     | 254,369                     | 50,000                      | <b>204,369</b>     |
| Total Cash from Accommodation Fees                         | <b>1,328,997</b>            | <b>385,000</b>              | <b>943,997</b>     | <b>517,190</b>              | <b>128,333</b>              | <b>388,857</b>     |
| <b>Cash from Residences at Franklin Park</b>               | -                           | -                           | -                  | -                           | -                           | -                  |
| <b>Income Available for Debt Service</b>                   | <b>(248,379)</b>            | <b>2,970,881</b>            | <b>(3,219,260)</b> | <b>741,922</b>              | <b>905,004</b>              | <b>(163,082)</b>   |
| <b>Debt Service</b>  | 2,670,620                   | 2,670,620                   |                    | 885,685                     | 885,685                     |                    |
| <b>Debt Service Coverage</b>                               | <b>(0.09)</b>               | <b>1.11</b>                 |                    | <b>0.84</b>                 | <b>1.02</b>                 |                    |
| <b>Bond Covenant</b>                                       | 1.10                        | 1.10                        |                    | 1.10                        | 1.10                        |                    |